

# DAYTON REAL ESTATE MARKET STATS



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# The Way Real Estate Should Be™

We know Realtors have a reputation.  
We are changing that.

The stereotype for the real estate industry is to only highlight the good while ignoring the bad, not looking into, or hiding the bad.

At Ashlar Home Team, we believe that the only way you can make an educated home decision.... is by being informed of both the pros and the cons!

A home buying or selling experience with us feels like a service revolution but with a twist. We don't just sell homes, we sell solutions.

**Kyle Sasser**

Realtor® and Team Leader of Ashlar Home Team

**Charles Rutenberg Realty - Ashlar Home Team**

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# Recent Market Shifts

# Summary

			<b>4/2026</b>	<b>4/2025</b>	<b>% Change</b>
	Closed Sales		1,103	1,137	-2.99%
	Cash Sales				#DIV/0!
	Median Sales Price		\$262,000	\$239,900	9.21%
	Average Sales Price		\$298,907	\$274,069	9.06%
	Dollar Volume		330 M	312 M	5.80%
	Median % Of Original List Price		98.60%	98.80%	-0.20%
	Median Time to Contract		29 Days	42 Days	-30.95%
	Median Time to Sale		29 Days	42 Days	-30.95%
	New Pending Sales		1,530	1,431	6.92%
	New Listings		1,715	1,523	12.61%
	Active Inventory		1,720	1,454	18.29%
	Months Supply		1.80	1.42	26.43%
	Foreclosure / REO		1	11	-90.91%
	Short Sales		0	0	#DIV/0!

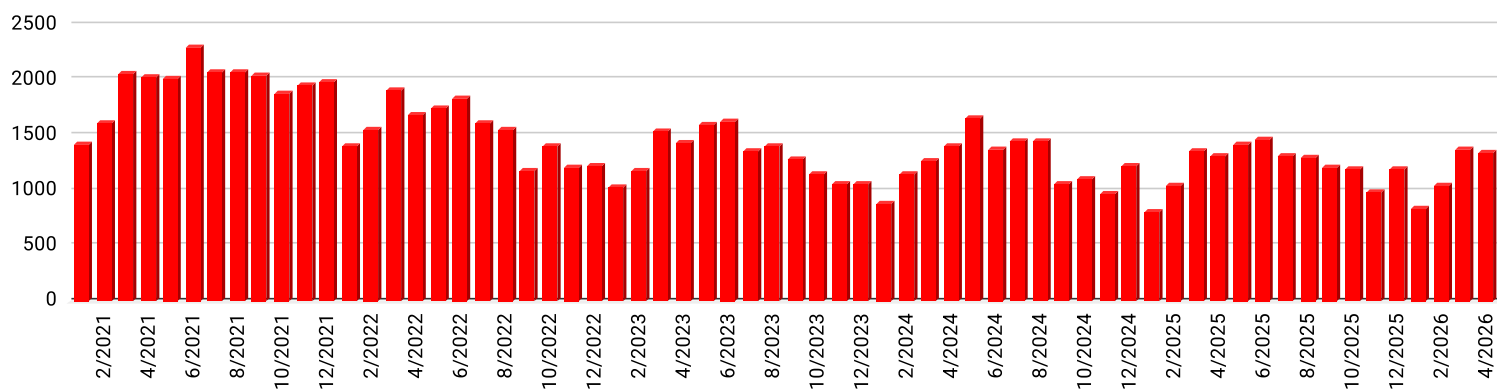
# CLOSED SALES

Closed Sales are one of the chief indicators of demand in the real estate market.

Looking at percentage change is usually a bit more helpful than looking at pure numbers as that generally indicates the trend the market is taking compared to the previous year.

Closed sales do naturally vary month to month.

Month	Closed Sales	Change YoY
Apr 2026	1,103	-2.99%
Mar 2026	1,029	9.47%
Feb 2026	838	3.46%
Jan 2026	723	5.13%
Dec 2025	1,042	13.76%
Nov 2025	938	-7.13%
Oct 2025	1,183	5.63%
Sep 2025	1,200	12.57%
Aug 2025	1,232	1.90%
Jul 2025	1,269	6.28%
Jun 2025	1,288	11.42%
May 2025	1,220	2.35%
Apr 2025	1,137	5.18%
12 Month Average	1,089	0.43%

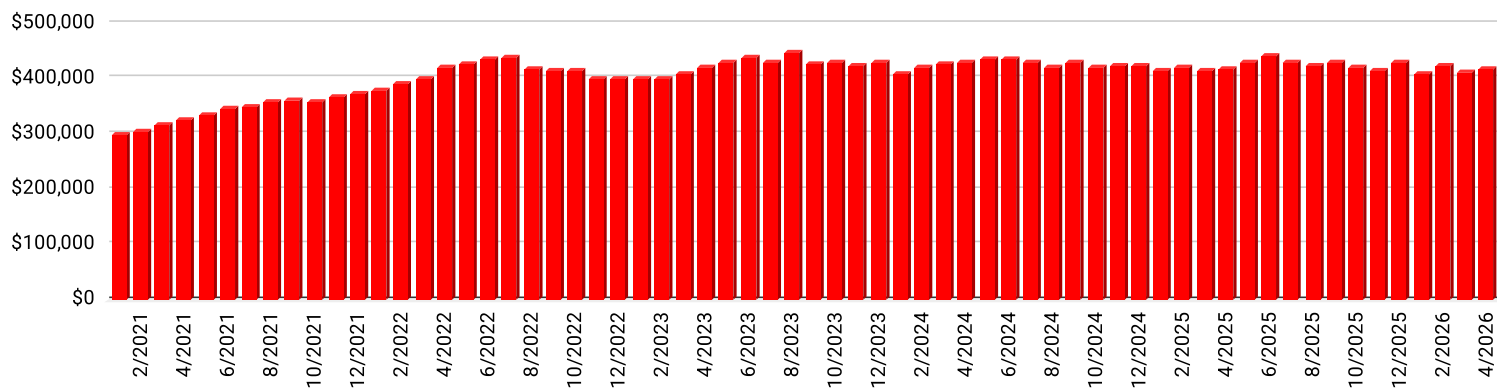


# MEDIAN SALE PRICE

The Median Sales Price is the point at which half of the sales were above and half of the sales were below.

Unlike Average Sales Price, Median Price is not affected as much by a lot of high or low priced home sales in a particular month.

Month	Med Price	Change YoY
Apr 2026	\$262,000	9.21%
Mar 2026	\$260,000	8.33%
Feb 2026	\$250,127	6.44%
Jan 2026	\$233,000	1.04%
Dec 2025	\$249,950	4.15%
Nov 2025	\$257,750	3.14%
Oct 2025	\$250,000	4.17%
Sep 2025	\$250,000	10.42%
Aug 2025	\$257,950	7.48%
Jul 2025	\$269,000	10.31%
Jun 2025	\$270,000	5.88%
May 2025	\$264,770	7.09%
Apr 2025	\$239,900	8.55%
12 Month Average	\$256,212	0.54%



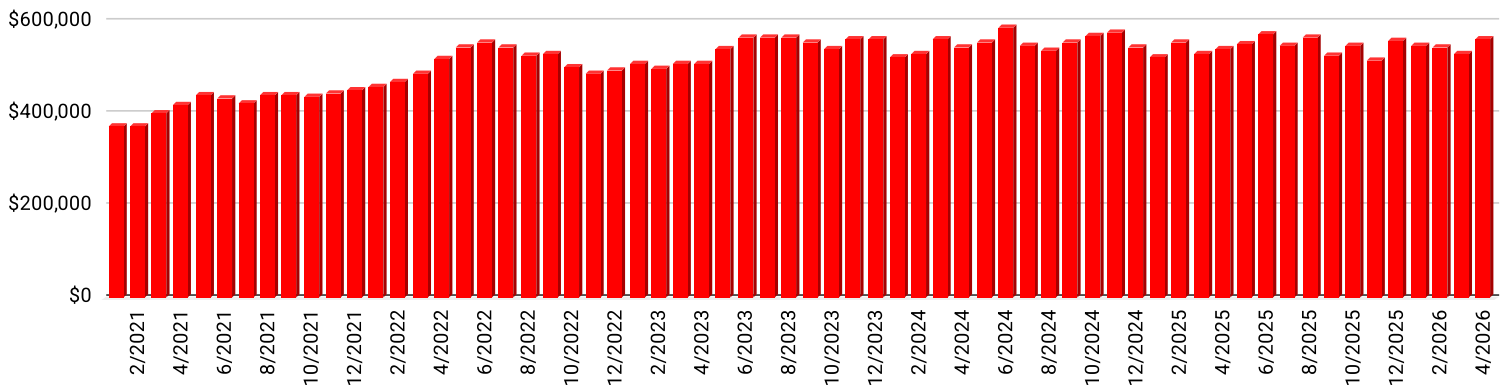
# AVERAGE SALE PRICE

Median Sales Price is generally preferred to Average since Average Sales Price is subject to influence by the extreme low or high end of the market.

These are also only the sales price of homes that sold during the month, not the overall market as a whole.

Despite that, it can useful bit of information for overall trends.

Month	Avg Price	Change YoY
Apr 2026	\$298,907	9.06%
Mar 2026	\$288,315	5.03%
Feb 2026	\$283,648	4.22%
Jan 2026	\$269,624	-0.49%
Dec 2025	\$288,478	7.58%
Nov 2025	\$299,490	9.40%
Oct 2025	\$281,818	2.22%
Sep 2025	\$286,954	7.75%
Aug 2025	\$297,536	6.14%
Jul 2025	\$300,530	7.47%
Jun 2025	\$320,474	9.31%
May 2025	\$295,539	4.63%
Apr 2025	\$274,069	4.22%
12 Month Average	\$292,609	0.50%



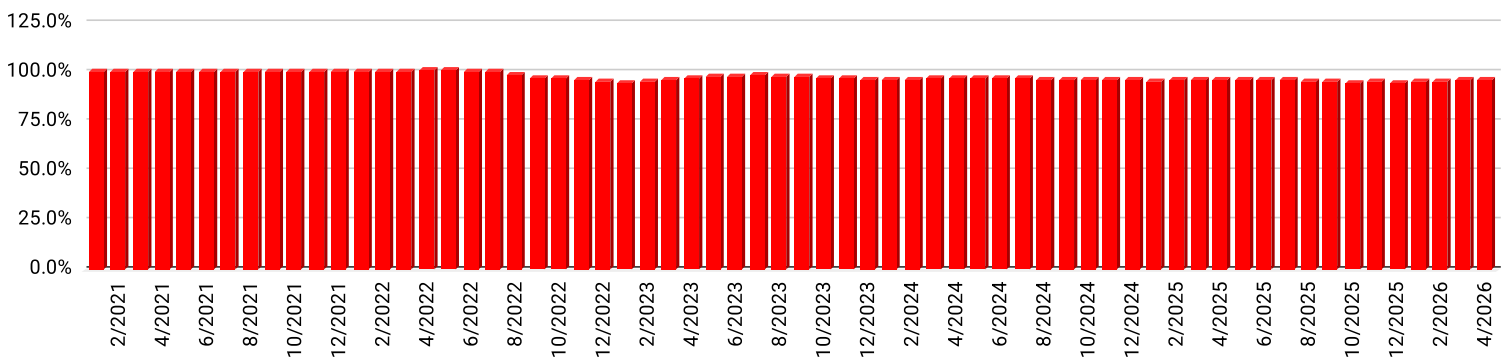
# MEDIAN % OF ORIGINAL LIST PRICE RECEIVED

Indicates what percentage of the original asking price the property eventually sells for.

This is typically a lagging indicator, meaning it can be used to confirm trends detected in other metrics.

Is also a good indicator for overall market consumer sentiment.

Month	% Orig List	Change YoY
Apr 2026	98.60%	-0.20%
Mar 2026	97.40%	-0.51%
Feb 2026	98.40%	2.29%
Jan 2026	96.50%	0.31%
Dec 2025	96.60%	0.10%
Nov 2025	96.90%	-0.51%
Oct 2025	97.30%	-0.21%
Sep 2025	97.60%	-0.81%
Aug 2025	98.10%	-0.51%
Jul 2025	99.00%	-1.00%
Jun 2025	98.90%	-1.10%
May 2025	99.60%	-0.40%
Apr 2025	98.80%	-1.20%
12 Month Average	97.91%	-0.02%



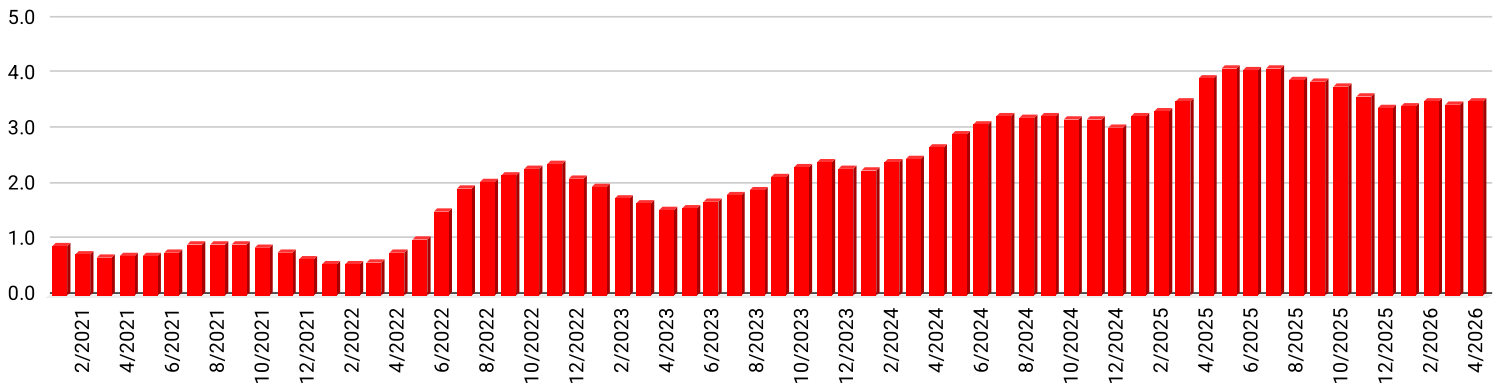
# MONTHS SUPPLY

Also known as Absorption Rate.

An estimate of the number of months it will take at the current rate of sales to exhaust current inventory.

A Balanced Market is generally considered to be 5 months. A Seller's Market would be 0-4 months, and a Buyers Market 6 or more months.

Month	Months Supply	Change YoY
Apr 2026	1.80	26.43%
Mar 2026	1.80	34.25%
Feb 2026	1.80	37.22%
Jan 2026	1.80	23.10%
Dec 2025	1.80	10.97%
Nov 2025	1.80	-4.03%
Oct 2025	1.80	1.63%
Sep 2025	1.80	10.76%
Aug 2025	2.01	28.50%
Jul 2025	1.88	29.24%
Jun 2025	1.72	30.01%
May 2025	1.59	31.55%
Apr 2025	1.42	36.61%
12 Month Average	1.80	1.70%

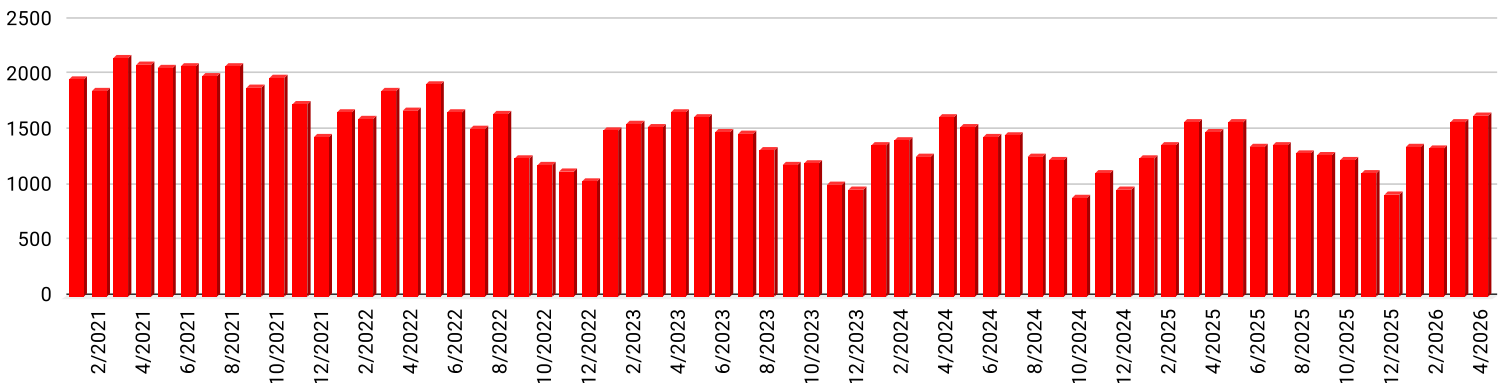


# NEW PENDING SALES

New pending sales are the number of homes that went under contract in the month.

Useful to predict potential future sales, due to the fact that most contracts generally take 3-6 weeks and can provide some leading indication of where the market is heading as well as changes in demand.

Month	New Pending	Change YoY
Apr 2026	1,530	6.92%
Mar 2026	1,372	-0.51%
Feb 2026	1,048	2.95%
Jan 2026	1,063	11.25%
Dec 2025	779	-0.38%
Nov 2025	1,023	3.54%
Oct 2025	1,282	6.66%
Sep 2025	1,256	2.70%
Aug 2025	1,360	6.42%
Jul 2025	1,401	11.10%
Jun 2025	1,363	2.95%
May 2025	1,442	4.27%
Apr 2025	1,431	8.00%
12 Month Average	1,243	0.39%

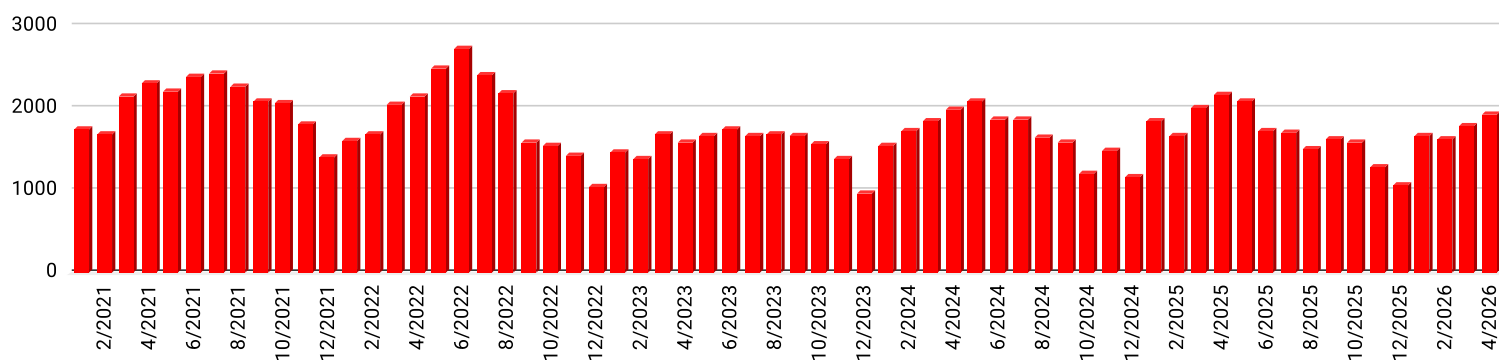


# NEW LISTINGS

The number of homes that are listed for sale in a month.

This does not include homes that were taken off the market and then relisted, homes that were under contract and back on the market, and also excludes temporary off market listings.

Month	New Listings	Change YoY
Apr 2026	1,715	12.61%
Mar 2026	1,475	7.74%
Feb 2026	976	-4.31%
Jan 2026	1,064	11.46%
Dec 2025	808	2.93%
Nov 2025	1,078	-1.64%
Oct 2025	1,496	2.47%
Sep 2025	1,473	9.19%
Aug 2025	1,542	2.25%
Jul 2025	1,690	13.27%
Jun 2025	1,652	13.77%
May 2025	1,613	-0.12%
Apr 2025	1,523	5.91%
12 Month Average	1,382	0.50%

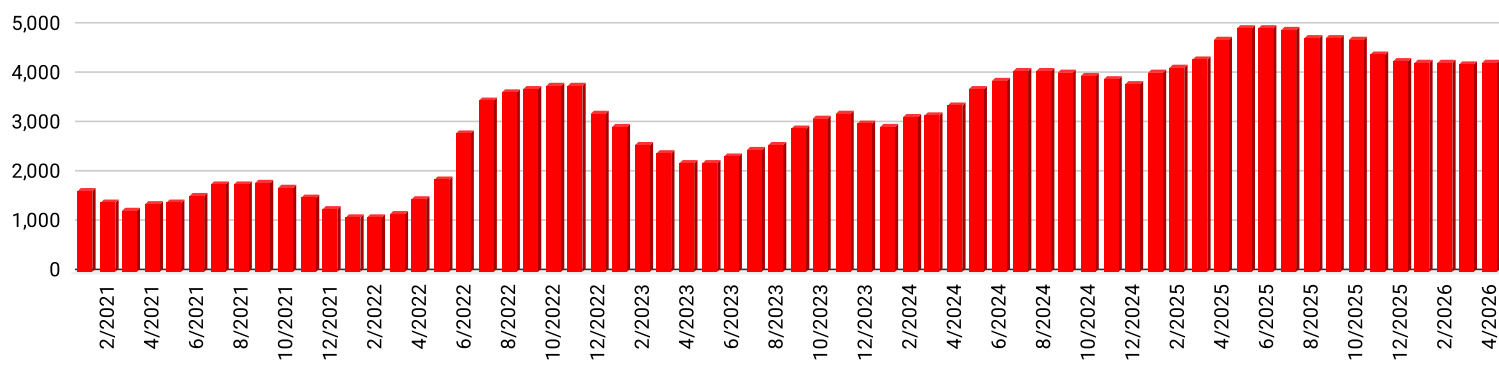


# INVENTORY (ACTIVE LISTINGS)

The number of homes that are actively for sale on the last day of the month.

Indicates the supply side of the market. Rising inventory generally benefits the buyers, while decreasing inventory will generally benefit the sellers.

Month	Inventory	Change YoY
Apr 2026	1,720	18.29%
Mar 2026	1,637	18.97%
Feb 2026	1,630	19.59%
Jan 2026	1,808	18.23%
Dec 2025	2,015	17.77%
Nov 2025	2,176	10.07%
Oct 2025	2,260	21.24%
Sep 2025	2,199	29.13%
Aug 2025	2,118	28.29%
Jul 2025	1,956	26.68%
Jun 2025	1,779	27.53%
May 2025	1,634	26.76%
Apr 2025	1,454	30.52%
12 Month Average	1,911	1.82%



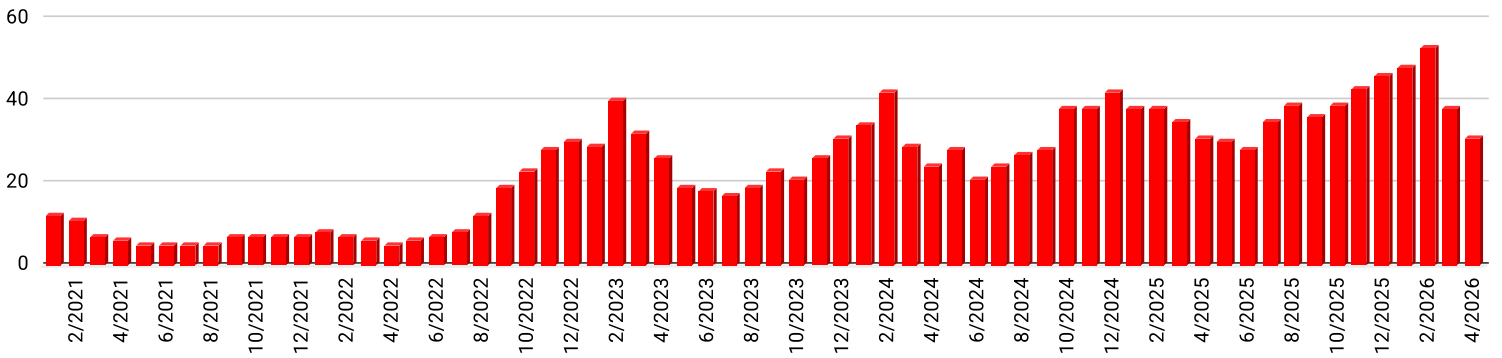
# MEDIAN TIME TO CONTRACT

The median amount of time a home is active on the market before an offer is accepted.

This number is only for closed sales and does not include homes that have not sold yet.

Typically 0-60 days is heavily favors Sellers, while more than 90 days would be favorable to Buyers.

Month	Med Time To C	Change YoY
Apr 2026	29	-30.95%
Mar 2026	39	-23.53%
Feb 2026	44	-32.31%
Jan 2026	42	-39.62%
Dec 2025	41	-22.64%
Nov 2025	36	-25.00%
Oct 2025	35	-28.57%
Sep 2025	34	-24.44%
Aug 2025	31	-32.61%
Jul 2025	28	-39.13%
Jun 2025	28	-34.88%
May 2025	31	-26.19%
Apr 2025	42	-2.33%
12 Month Average	35	-2.46%

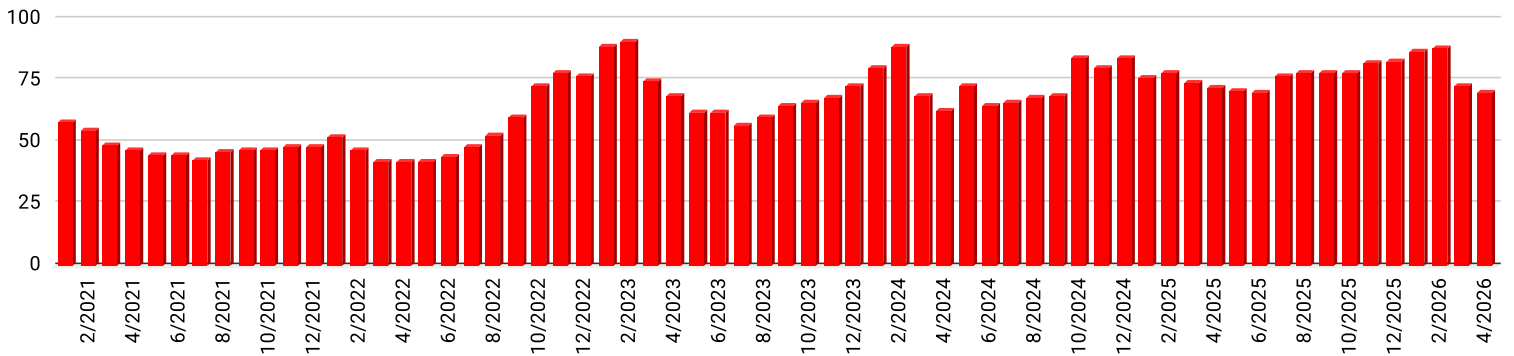


# MEDIAN TIME TO SALE

Similar to Time To Contract, Time to Sale is the median time a home takes from initially being listed until the completion of the sale.

This metric is useful to know the typical timeframes that a home takes to sell, and unlike an average, is not overly influenced by a few homes taking a very long time to

Month	Med Time To Sale	Change YoY
Apr 2026	29	-30.95%
Mar 2026	39	-23.53%
Feb 2026	44	-32.31%
Jan 2026	42	-39.62%
Dec 2025	41	-22.64%
Nov 2025	36	-25.00%
Oct 2025	35	-28.57%
Sep 2025	34	-24.44%
Aug 2025	31	-32.61%
Jul 2025	28	-39.13%
Jun 2025	28	-34.88%
May 2025	31	-26.19%
Apr 2025	42	-2.33%
12 Month Average	35	-2.46%



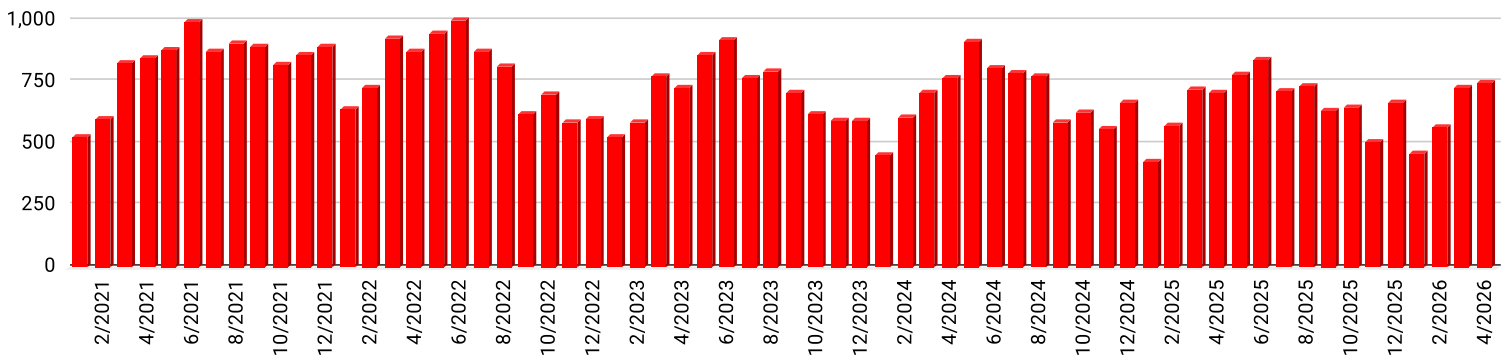
# DOLLAR VOLUME

Closed Sales are one of the chief indicators of demand in the real estate market.

Looking at percentage change is usually a bit more helpful than looking at pure numbers as that generally indicates the trend the market is taking compared to the previous year.

Closed sales do naturally vary month to month.

Month	Dollar Volume	Change YoY
Apr 2026	330	5.80%
Mar 2026	297	14.97%
Feb 2026	238	7.82%
Jan 2026	195	4.80%
Dec 2025	301	22.37%
Nov 2025	281	1.60%
Oct 2025	333	7.97%
Sep 2025	344	21.29%
Aug 2025	367	8.16%
Jul 2025	381	14.23%
Jun 2025	413	21.79%
May 2025	361	7.09%
Apr 2025	312	9.62%
12 Month Average	320	0.98%



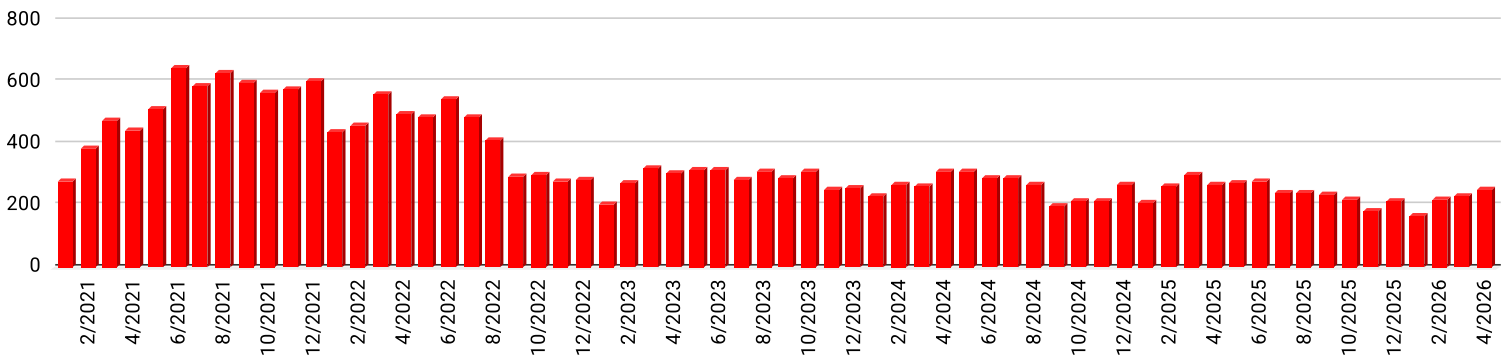
# CASH SALES

Buyers paying with cash generally indicates investor activity.

However in times of low inventory Cash Sales can also increase due to Buyers being required to put together extremely competitive offers.

Most home buyers require a mortgage, so any significant change in Cash Sales is of interest.

Month	Cash Sales	Change YoY
Apr 2026	#DIV/0!	#DIV/0!
Mar 2026	#DIV/0!	#DIV/0!
Feb 2026	#DIV/0!	#DIV/0!
Jan 2026	#DIV/0!	#DIV/0!
Dec 2025	#DIV/0!	#DIV/0!
Nov 2025	#DIV/0!	#DIV/0!
Oct 2025	#DIV/0!	#DIV/0!
Sep 2025	#DIV/0!	#DIV/0!
Aug 2025	#DIV/0!	#DIV/0!
Jul 2025	#DIV/0!	#DIV/0!
Jun 2025	#DIV/0!	#DIV/0!
May 2025	#DIV/0!	#DIV/0!
Apr 2025	#DIV/0!	#DIV/0!
12 Month Average	0	#DIV/0!



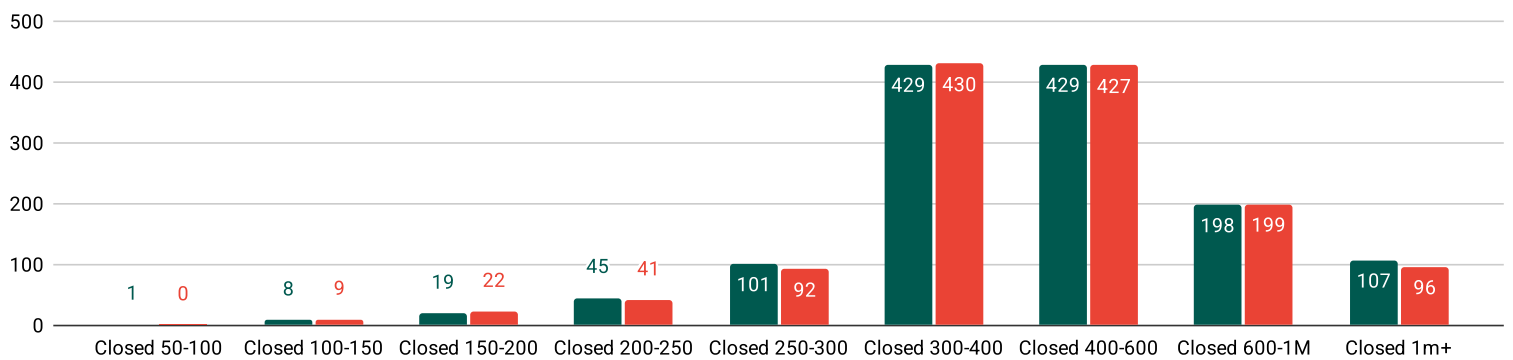
# CLOSED SALES By Price

For better insight into market trends, it is important to look at each price point separately.

While the work of selling a high or low price point is much the same, the timeframes and number of listings can be considerably different.

You also need to be mindful when the number of transactions is very low, such as currently homes under \$150,000.

Month	Sales by Price	Change YoY
Less Than \$50k	12	-29.41%
\$50k - \$100k	44	-37.14%
\$100k - \$150k	97	-10.19%
\$150k - \$200k	160	-26.61%
\$200k - \$250k	187	-1.06%
\$250k - \$300k	169	5.63%
\$300k - \$400k	212	10.42%
\$400k - \$600k	157	17.16%
\$600k - \$1M	59	28.26%
\$1M or more	6	100.00%

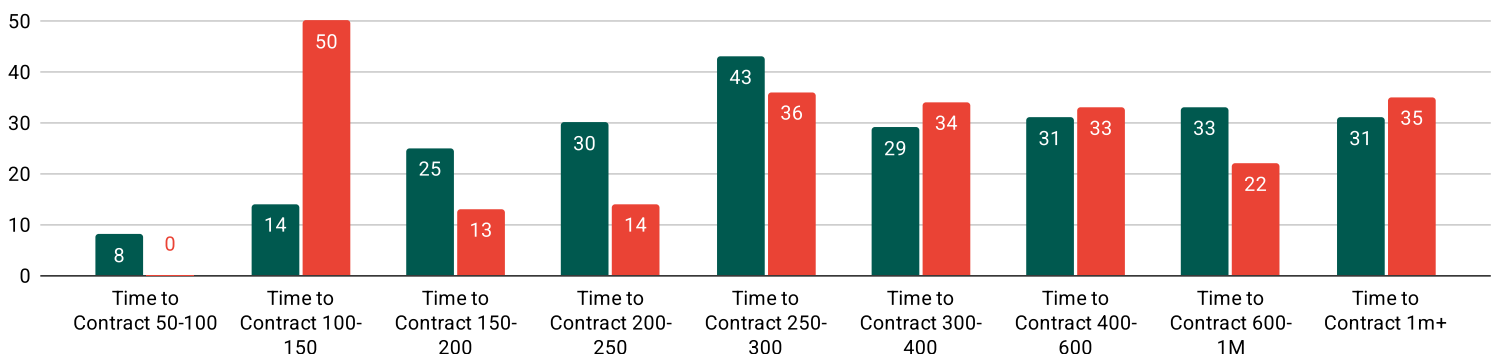


# MEDIAN Time to Contract

The Median Sales Price is the point at which half of the sales were above and half of the sales were below.

Unlike Average Sales Price, Median Price is not affected as much by a lot of high or low priced home sales in a particular month.

Month	Med Price	Change YoY
Less Than \$50k	12	-57.14%
\$50k - \$100k	43	16.22%
\$100k - \$150k	35	-23.91%
\$150k - \$200k	29	-30.95%
\$200k - \$250k	30	-23.08%
\$250k - \$300k	29	-34.09%
\$300k - \$400k	23	-43.90%
\$400k - \$600k	31	-34.04%
\$600k - \$1M	40	-18.37%
\$1M or more	14	-84.78%



# NEW LISTINGS BY PRICE

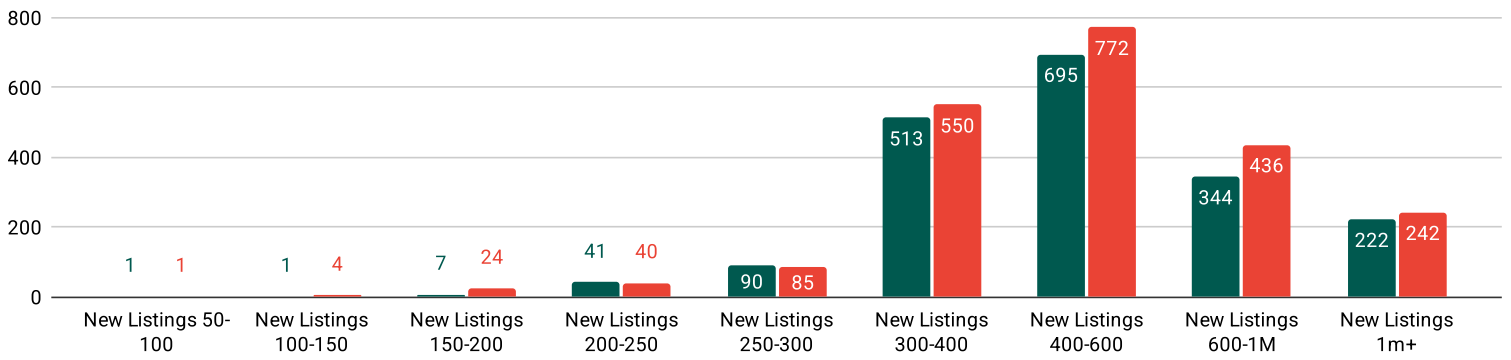
The number of homes listed for sale broken out into price categories.

This is useful to learn where the most market activity is located, as well as detecting or changing shifts in the market.

These are also new listings only, not Temp Off Market, or relists.

You also need to be mindful when the number of transactions is very low, such as currently homes under \$150,000.

Month	Sales by Price	Change YoY
Less Than \$50k	29	81.25%
\$50k - \$100k	88	3.53%
\$100k - \$150k	141	0.00%
\$150k - \$200k	258	10.73%
\$200k - \$250k	235	3.98%
\$250k - \$300k	254	13.39%
\$300k - \$400k	285	4.78%
\$400k - \$600k	293	40.87%
\$600k - \$1M	102	8.51%
\$1M or more	30	25.00%



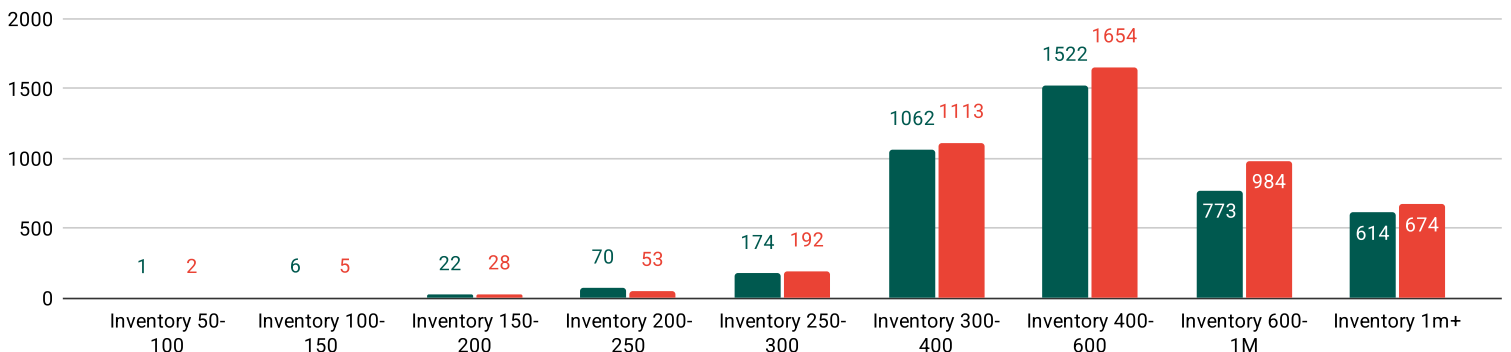
# Inventory by Current Price

The number of homes active on the last day of the month, broken up by price point.

This is useful to know if inventory is growing or shrinking.

You also need to be mindful when the number of transactions is very low, such as cu

Month	Med Price	Change YoY
Less Than \$50k	29	31.82%
\$50k - \$100k	125	4.17%
\$100k - \$150k	186	16.25%
\$150k - \$200k	199	8.74%
\$200k - \$250k	170	13.33%
\$250k - \$300k	216	14.89%
\$300k - \$400k	284	22.41%
\$400k - \$600k	321	37.18%
\$600k - \$1M	151	11.03%
\$1M or more	38	26.67%



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